Leaders in Community Pharmacy: A prescription for Success

Idaho State University
College of Pharmacy
& Good Neighbor Pharmacy

Present:
Leaders in Community Pharmacy Dinner
When: October 23, 2009 @ 6 p.m.
Where: Juniper Hills Country Club
Why: Learn the prescription for success in community pharmacy from top leaders in the profession including:

• Interim Dean Paul Cady, ISU College of Pharmacy
• Ed Snell, owner of Ed Snell’s Pharmacy Shop
• Barry Feely, owner of Medicine Man Pharmacy
• Don Smith, owner of Medicine Man West Pharmacy
• Dale Derbidge, retired owner & community pharmacist
• Ed Reddish, owner of Reddish Pharmacy, Inc.

student co-hosts, Jacob & Whitney Cooley

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October 23, 2009
Welcome to the Idaho State University College of Pharmacy Leaders in Community Pharmacy Dinner 2009. This year, we are fortunate to have many ISU College of Pharmacy alumni and friends join us for this evening of fine food and professional fellowship from our respected field of pharmacy. We are excited to learn more from these professionals in the area of community pharmacy as we look to the future for opportunities in our respective careers.

Thank you to AmerisourceBergen and Good Neighbor Pharmacy for sponsoring this evening’s dinner and event. Thank you to our panelist for taking the time from their busy schedules to enjoy an evening of inspiration, sharing and listening with us - the future leaders in the pharmacy profession.

Whitney & Jacob Cooley
Students hosts

Whitney and Jake met at ISU as undergraduates while attending chemistry microbiology classes at Idaho State University. The couple dated, married and have two children, Joey, 8, and Shane, 3. They chose to pursue their degrees in pharmacy together because they enjoy working with each other and say they work well as a team. Jake and Whitney graduated high school in 1997.

Jake is an avid outdoorsman who enjoys hunting and fishing. He has shared his passion with Whitney, and as a family, they spend their free time camping and fishing.

They are both active in the Professional Pharmacy Student Alliance where they both serve as chairs for the organization’s Spaghetti Feed fund raiser for two years now. They are brothers in Phi Delta Chi and members of Phi Lambda Sigma. Whitney is the PPSA president-elect for Pocatello.

Each worked some of their 200 EPPE hours at Idaho Drug, a locally owned community pharmacy and say they loved the environment. Whitney is currently employed with Fred Meyer’s Pharmacy. She says that it is their dream to one day own and operate their own pharmacy.
Idaho State University College of Pharmacy Interim Dean, Paul Cady, RPh., Ph.D., was appointed to his new administrative position earlier this year. During his tenure with the College, Cady has served as a faculty member and held numerous administrative positions.

Not a stranger to community pharmacy, Cady spent his childhood learning from a mentor who served in the profession.

“I was raised in a small independent pharmacy in Gilbert, Arizona,” he said. “My father owned and operated a pharmacy for many years. It was the only pharmacy in a one-doc town. While growing up, I worked in the store, stocking, working in customer service and staffing the soda fountain. As a pharmacy intern I worked at the Show Low Drug in Show Low, Arizona.”

Cady has provided years of academic and career guidance to pharmacy students, many who have gone on to be leaders in the pharmacy profession.
Mike Quick, recognized as being a leader in the drug industry, began his career with the former Bergen Brunswig Corporation in August 1963 where he has enjoyed a history of repeated rewards and business successes. Mike was promoted to Southwest Regional Vice President of Retail Sales in 1988 and has continued in that role with varied areas of responsibilities.

He was part of the team that created Good Neighbor Pharmacy, recognized as the 7th leading drug chain in the country, and started the Home Health Care program at the former Bergen Brunswig Corporation. He is a member of the Board of Directors of QSAD Centurion, a support group for the USC School of Pharmacy and is on the Board of Trustees at Western University of Health Sciences. Mike lives in Valencia, CA and enjoys playing golf and skiing in his free time.
College of Pharmacy alumnus Barry Feely, ’73, opened Medicine Man pharmacy with his partners in 1978, and today, the independent pharmacy consists of seven stores in Northern Idaho and one in Eastern Washington.

The three pharmacies operated by Feely have 25 employees, including seven pharmacists—six who are ISU alumni. The stores offer customers their prescription needs, and an array of health and wellness services. Compounding and diabetes services are a few of the health care services available at Medicine Man.

Feely began his pharmacy career with Klotz Drug and went on to work for Pay-Save before opening his stores.

Today, Feely says operating an independent store is a lot of work, but rewarding. He encourages students to study the different career options for a pharmacist, and believes community pharmacy was the right choice for him. In fact, Feely’s daughter Jessica may have taken some advice from the elder Feely; she is also a College of Pharmacy graduate, ’03, and resides in Maple Valley, Wash.

For more information on Medicine Man, visit medmanpharmacy.com.

Notes:
After graduating from the ISU College of Pharmacy in 1976, Ed Snell went to work for Osco Drug in Pocatello for two years. After that, he sold real estate for five years before working for a small, independent pharmacy and then Smith’s. He eventually returned to Osco Drug where he became the pharmacy manager.

Osco sold to Skaggs Pharmacy in the Westwood Village, which later sold to Rite Aid. All this took place in a few years, at which time Snell was able to learn business strategies and pricing philosophies of several chains. This gave him the confidence that he could compete with their prices and could improve on their customer service, he said, so in March of 1988, he opened a small (1200 square foot) pharmacy.

Since then, he has purchased three additional stores and after selling and blending operations, he has locations in Pocatello, Jerome and Hailey, Idaho. He has attempted many things over the past 20 years, including several ways to bring innovative clinical practices to community pharmacy. His store was the first to offer influenza vaccines and osteoporosis screenings in the area. He also has offered care in disease state management, weight loss and pain reduction from arthritis.

There have been many highlights in Snell’s career. The excitement of opening his first store is high on his list. Other accomplishments include serving as President of the Idaho State Pharmacy Association, earning awards such as Innovative Pharmacists of the Year, Pharmacist of the Year and helping employees achieve awards such as the Bowl of Hygeia, Young Pharmacist of the Year and Pharmacist of the year are also career highlights.

Additionally, it was a moment of pride and accomplishment, he said, when he passed the strenuous national board for Clinical Nutritionist.

Snell says that of all of his highlights, he is most proud of seeing his son Luke become a pharmacist and his son Ben grow into a business leader.

Notes:
Ed Reddish, ’61
Reddish Pharmacy, Inc.

ISU College of Pharmacy alumnus, ’61, Ed Reddish, served in the US Army following graduation as a pharmacist in Tacoma, Wash. He also worked in LaGrande, Oregon before moving to Nampa, where he was employed with Penny Wise Drug and later Super Thrift Drug. In 1976, Reddish opened Reddish Pharmacy, Inc.

One of the highlights of his career is when his son, Kevin, joined him in the family business. For 18 years, the two served the Nampa community in the pharmacy practice.

“After opening my own pharmacy I was renting electric breast pumps for new mothers,” Reddish said. “At 2:30 a.m. I was awoken by a new customer saying she was desperate and needed a breast pump so I went to the pharmacy and set up the machine - 34 years later, she is still a customer and the baby involved is a customer as well. Almost every time she comes into the pharmacy she relates the story to everyone in the pharmacy no matter how busy we are.”

Reddish says pharmacy students should research the many career options available today to graduates. “Honor your profession - live like a professional and work like a professional,” he said. “Join and become active in your local and state associations. You will meet some of the most wonderful people who share the same ideals as you. Get involved with Poison Prevention Week - flu shot clinics - volunteer to give talks to your community. Let your community see you care that pharmacy is more than filling prescriptions.”

Notes:
Following graduation from ISU College of Pharmacy in 1973, Dale Derbidge spent a year working at the Mini-
doka Pharmacy before opening the Professional Pharmacy in Ely, Nevada. For more than 20 years, he operated
the Professional Pharmacy and was the contact pharmacist with the William Bee Hospital in Ely.
“My pharmacy was located in a medical clinic and we provided medication and a consulting pharmacist
for a local nursing home for 25 years,” he said.
Derbidge sold his business to another ISU alumnus in 2006.
“Living in a remote rural area gave me the opportunity to interact on a daily basis with physicians,” he said.
The remote location of his store also encouraged Derbidge to earn a pilot’s license and purchase a plane.

Notes:
Don Smith, 
Medicine Man West Pharmacy

Don Smith earned his pharmacy degree from the University of Montana, Missoula, in 1981. He is the owner and managing pharmacist of three Medicine Man Pharmacies, working at the Post Falls, Idaho store.

Over the past 28 years, Smith has experienced the many changes in the profession of pharmacy.

“Owning three stores, interacting with great pharmacists, being involved in the local, state and national associations has given me a great perspective on our profession,” he said.

Smith has served as president of the Idaho State Pharmacy Association, co-chair of the Idaho Panhandle Pharmacy Association and the Idaho delegate for the National Community Pharmacy Association. Some of his career accomplishments include training in compound pharmacy, several volunteer awards and continuing education classes.

Smith has earned the Bowl of Hygeia from the ISPA, the Good Neighbor Pharmacy West Region Pharmacist of the Year, 2009, from AmerisourceBergen, the McKesson Presidential Recognition Award, Innovative Pharmacist of the Year Award, ISPA, Idaho Pharmacist of the Year, ISPA and the Knoll Pharmaceuticals Special Recognition Award from ISPA.

Notes:
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